

FROST & SULLIVAN

GIL 2015: MIAMI

The Visionary Gateway to LATIN AMERICA

Growth,
Innovation and
Leadership

Crecimiento,
Innovación y
Liderazgo



Crescimento,
Inovação e
Liderança

December 1, 2015

The Alexander Ocean Front Resort, Miami, Florida, USA

www.frost.com/GILMiami

Global Community of Growth, Innovation and Leadership
December 1, 2015 | The Alexander Ocean Front Resort, Miami, Florida, USA

Dear Colleague,

It is our pleasure to extend this personal invitation to join us for the inaugural launch of Frost & Sullivan's GIL 2015: Miami, The Global Community of Growth Innovation and Leadership coming to Miami, Florida on December 1, 2015.

Be a part of this unique global network of today's best visionaries, innovators and leaders as we explore key opportunities and best practices to accelerate growth, fuel innovation, tackle the converging world and industries of tomorrow while staying ahead of the curve.

GIL Global spans more than 20 countries around the globe and this year's inaugural launch into Miami, Florida affords companies the ability to strengthen and continue to develop opportunities with Latin America partners and prospects.

We are also proud to be hosting our 2015 Frost & Sullivan's Best Practices Award program where we will have the opportunity to celebrate the accomplishments and success of many leading industry organizations which are among this year's "Best-in-Class".

Reinforce your commitment to growing your company and your career; join us on our 2015 Journey to Visionary Innovation.

We look forward to seeing you at GIL 2015: Miami!

Sincerely,

A handwritten signature in black ink that reads "David Frigstad". The signature is written in a cursive, flowing style.

David Frigstad
Chairman,
Frost & Sullivan

Why is this a 'MUST-ATTEND' Event?

- Frost & Sullivan's global community of Growth, Innovation and Leadership focuses on sharing, engaging and inspiring a continuous flow of new ideas and fresh perspectives which leverage innovation as a resource to help address global challenges.
- Year after year, CEOs and members of their Growth Team invest the time to experience a GIL event, renewing their passion, fuelling their creativity and gaining access to best practices, tools and strategies that will drive growth and inspire innovation.
- Industry Think Tank sessions afford participants the opportunity to examine a unique 360 Degree Perspective of their industry, global trends and critical factors influencing market growth. These sessions will allow for interactive exchanges with Frost & Sullivan's analyst community and leading industry experts.
- Benchmark and strengthen your company's growth strategy against proven best-practices tools and strategies.
- Gain access to a wealth of best-practice tools and strategies to support you in critical decision making as a member of your company's Growth Team.



Your "C" Suite: CEO, CTO, CSO, CFO, COO

- Business Development
- Competitive Intelligence
- Corporate Development
- Corporate Venture Fund
- Investors
- Marketing
- Marketing Research
- Research & Development
- Sales
- Strategic Planning
- Venture Capital

The Six Platforms of Growth, Innovation and Leadership



Visions & Benchmarks



Corporate Enlightenment



360 Degree Visionary
Perspective



Inspiring Innovation



Implementation



The GIL Community

About Frost & Sullivan



Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses the global challenges and related growth opportunities that will make or break today's market participants. For more than 50 years, we have been developing growth strategies for the Global 1000, emerging businesses, the public sector and the investment community. Is your organization prepared for the next profound wave of industry convergence, disruptive technologies, increasing competitive intensity, Mega Trends, breakthrough best practices, changing customer dynamics and emerging economies? Contact us: Start the discussion

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Agenda

8:00 REGISTRATION & CONTINENTAL BREAKFAST

8:45 WELCOME TO THE GIL JOURNEY

9:00 KEYNOTE: THE LATAM JOURNEY TO VISIONARY INNOVATION

David Frigstad, *Chairman*, Frost & Sullivan

9:20 KEYNOTE: THE FUTURE OF THE UNITED STATES: WHAT IT WILL MEAN TO COMPANIES IN LATIN AMERICA

Richard Sear, *Partner & Senior Vice President: Visionary Innovation*, Frost & Sullivan

10:15 EXHIBITION, NETWORKING & REFRESHMENT BREAK

10:45 EXECUTIVE INSIGHTS: LATAM SUPPORTING VISIONARY INNOVATION HUBS OF THE FUTURE

The vision of Miami and progress towards being the next innovative hub in the U.S.

Michael T. Rodriguez, *CEO*, eMerge Americas

11:30 BUILDING A GATEWAY TO THE AMERICAS

1. LATAM BUSINESS TRENDS TO WATCH & OPPORTUNITIES TO CATCH BY 2020

Juan Manuel González, *ICT Industry Manager, Latin America*, Frost & Sullivan

2. BRIDGING US/LATAM ONE CONVERSATION AT A TIME

Ricardo Molano Nieto, *Consultant*, Contextual Program Designs

12:30 NETWORKING LUNCH

13:30 INTERACTIVE PANEL: DISRUPTIVE TECHNOLOGIES, NEW BUSINESS MODELS, CLOUD & MOBILE WORKFORCE

Speaker & Moderator:

Silvina Moschini, *CEO*, Yandiki & Transparent Business

Panelists:

Juan Pablo Jimenez, *President, Latin America*, Citrix

Jordi Botifol, *President, Latin America*, Cisco

Juan Iramian, *GM, Public Affairs & Government Relations, Latin America*, Citi

14:30 INNOVATION & PARTNERSHIP: REMOVING BARRIERS TO THRIVE

15:00 GROWTH SUCCESS STORIES

15:30 EXHIBITION AND NETWORKING BREAK

16:00 CEO PANEL: LATIN AMERICA 2050: SHAPING THE REGION'S FUTURE IN INFRASTRUCTURE, HEALTHCARE, TECHNOLOGY AND SECURITY

17:15 BEYOND THE JOURNEY TO VISIONARY INNOVATION

John Ruggles, *Senior Vice President, Global Sales and Client Value Enhancement*, Frost & Sullivan

17:30 CONCLUSION TO GIL 2015: MIAMI

The Association of
Growth, Innovation
and Leadership
Executives (AGILE)



The Association of Growth, Innovation and Leadership Executives (AGILE) and our members are passionate about effectively leveraging their knowledge in order to help solve the "Big 7" challenges of our world.

AGILE – the Association of Growth, Innovation and Leadership Executives:

- Is a 501(c)(3) non-profit association designed and governed by its members.
- Has regional chapters, programs and annual events which span more than 20 countries around the globe.
- Supports an executive member base of over 1 million followers, 33 industries and 10 career functions.
- Leverages the skills, talents and assets of its members to make significant strides in addressing the "Big 7" global challenges that face our world today.
- Programs promote the acceleration and development of its members' careers inclusive of collaboration, career coaching, certification, networking, smart investing, and access to best practices.
- Provides the ultimate serendipity engine that supports their members' Journey to Visionary Innovation.



Visit <http://agile.frost.com> for more information or to join AGILE today

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Visionaries, Innovators and Leaders



Art Robbins

*President, Americas & Partner,
Frost & Sullivan*

Art Robbins is the President of Frost & Sullivan's Americas operations. He is responsible for all sales, delivery, and support functions servicing all clients in the United States, Canada and Latin America.

Mr. Robbins directs Frost & Sullivan's Growth Consulting practice in the Americas providing quality assurance review, executive steering committee participation, strategic workshop facilitation, and moderation of CEO panels. Additionally, Mr. Robbins assists clients with their strategic planning activities, and conducts executive briefings on Mega Trends. Mr. Robbins's career has spanned multiple consulting companies, starting with American Management Systems, an IT consulting firm, managing software and consulting practices that served both Fortune 100 commercial and government clients. Later at Ernst & Young, as Partner and Vice President, he provided a full range of business strategy, process improvement and IT consulting services to high growth entrepreneurial and midmarket companies. His industry experience includes energy, information and communications technologies, manufacturing, and business financial services. Mr. Robbins served as Executive Vice President for Energy Maintenance Services (EMS) Group, where he was a founding executive of this entrepreneurial energy services firm focused on providing outsourced operations, maintenance and technology services to major energy companies. At EMS, Mr. Robbins performed a variety of roles, including developing the business plan, directing the sales and marketing functions, and driving EMS's acquisitions strategy. EMS was named an Inc. 500 fastest growing company.



David Frigstad

*Chairman,
Frost & Sullivan*

David serves as the chairman of Frost & Sullivan and is one of the driving forces in its growth, which has consistently outpaced industry averages. Frost & Sullivan provides research and growth consulting support to

Fortune 1000 clients in all global economic centers with its 25 country offices. The company provides a full array of research methodologies which include: Best Practices, Market Engineering, Customer Research, Technical Insights Research, Demographics, Financial Benchmarking, Competitive Benchmarking and Economic Research. All of these research groups work together to support and drive the growth strategy development of the Frost & Sullivan clients. David Frigstad and his business partner Wyman Bravard co-founded Market Intelligence Research Company shortly after graduating college. While in college together they developed a vision to create a global consulting organization, which focused on applying research to drive corporate growth. Over the last 25 years they have been totally dedicated on implementing this Vision. In 1993 they acquired Frost & Sullivan, which was the dominant player in the emerging market and technology research field. With Frost & Sullivan's strong brand recognition globally and the expertise at applying the research function to drive corporate growth, they put the new Frost & Sullivan at the top of the list of the fastest growing companies in the consulting industry. Mr. Frigstad holds a Bachelor of Science degree in MIS and management. He received his master degree in Japanese Business Administration from the Japan American Institute of Management Science in association with Sophia University, Tokyo Japan. He also holds a Masters in Business Administration with a double concentration in International Finance and International Marketing from Indiana University.



John Ruggles

*Senior Vice President, Global Sales and Client Value
Enhancement,
Frost & Sullivan*

John Ruggles is the Senior Vice President of Global Sales and Client Value Enhancement at Frost & Sullivan. Mr.

Ruggles has nearly 30 years of operational, business development and customer experience expertise, assisting companies with expansion and implementation of their growth strategies within all the regions that Frost & Sullivan services. Mr. Ruggles also serves as the host for Frost & Sullivan's globally recognized Best Practice Banquets. Mr. Ruggles' career started at United Technologies Corporation where he held several operational and sales management positions. During his last assignment, he was responsible for all aspects of operations and sales for the South Texas Region of Otis Elevator. Since joining Frost & Sullivan in 2001, he has been instrumental in reshaping the sales leadership and operational management across multiple channels and regions, structuring and conducting Global Sales processes. His extensive expertise covers a broad range of sectors such as Aerospace, Intelligent Mobility, Industrial Automation and Building Technologies. Mr. Ruggles holds a Bachelor of Science in Industrial Engineering from Texas Tech University (Texas) and a Masters of Business Administration from Tampa University (Florida).



Jordi Botifoll

*President, Latin America,
Cisco*

Jordi Botifoll is President of the Latin America Theater at Cisco. In this role, he is responsible for developing and executing the company's strategies for growth throughout the region. Previously at Cisco, Botifoll was

Senior Vice President of the EMEAR South Theater, where he was responsible for managing all business in France, Italy, Spain, Greece, Portugal, Malta, Cyprus, Turkey, and Israel. Before that he was Vice President for the Mediterranean region, during which time it became one of Cisco's highest-growth areas in European markets, leading Botifoll to be named VP of the Year in 2008. Prior to that, he was Managing Director Iberia. He joined Cisco in 1999 as General Manager of Cisco's Spanish subsidiary, and under his leadership the Spanish business grew by more than 100 percent during the first year. In 2000 he won the best EMEA General Manager Award. Botifoll has more than 25 years of industry experience. Prior to joining Cisco, he was General Manager for the business market segment at Retevision, the second-largest Spanish service provider, as well as holding leadership positions at Lotus Development Software, IBM, and NCR. He was awarded the prestigious Engineer of the Year and Executive of the Year awards from the Spanish government's Telecommunications Professional Institute in 2008 and 2005, respectively, and was named Senior Vice President of the Year by Dintel in 2012. Botifoll serves as Vice Chairman of the American Chamber of Commerce in Spain, serves on the Board of Directors for AMETIC, and is a member of the Cisco Board Team. Additionally, he is the executive sponsor for a variety of philanthropic projects, including Oxfam International Darfur and MyTecC. Botifoll holds an electronic engineering degree from the Escuela Superior de Telecomunicaciones and a master's degree in business administration from the Stanford Executive Program at Stanford University.

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Visionaries, Innovators and Leaders



Juan Iramain

Managing Director, Corporate Communications, Public Affairs & Government Relations, Latin America, Citi

Juan Iramain is responsible for Public Affairs, Corporate Communications and Government Affairs for Latin America and the Caribbean. He oversees all external and internal communications, the development and implementation of the Corporate Social Responsibility strategy and government relations in 23 countries of Latin America. He is responsible for ensuring message consistency amongst Citi's stakeholders, as well as crisis and reputation management in the region. Before joining Citi, he worked for The Coca-Cola Company, as Vice President of Public Affairs & Communications for the Southern Region of Latin America. Prior to that, he served as the Argentina General Manager of the international Public Relations firm Hill & Knowlton, VP of Public Affairs & Communications at Turner Broadcasting System for the South Cone, VP of Public Affairs & Communications for Claxson Interactive Group and he worked for the Public Affairs Department of Massalin Particulares, Philip Morris International's affiliate in Argentina. He holds both a Ph.D. and bachelor's degree in Social Communication from Austral University in Buenos Aires and developed academic research at the University of Navarra in Spain, as well as Northwestern University and the University of Chicago in Illinois. Juan was the Vice President of the Professional Council of Public Relations of Argentina, and Editor of The Journal of PR, its academic publication. In addition, he is the author of the book *Teoría de la Acción Informativa (Theory of Informative Actions)* and numerous articles on his specialty.



Michael T. Rodriguez

CEO, eMerge Americas

Michael Rodriguez serves as CEO of eMerge Americas, an annual conference focused on technology and innovation. Held in Miami, eMerge Americas looks to establish South Florida as the tech hub of the Americas. In 2015 eMerge Americas attracted more than 10,000 attendees, 500 companies, 200 speakers and 125 startups. Rodriguez is a seasoned 20-year media executive with a wealth of knowledge on the value of content—an element crucial to the ongoing success of eMerge Americas. Prior to joining eMerge Americas, Rodriguez was Vice President & General Manager of WLTV & WAMI, Univision's flagship stations in South Florida. Under Rodriguez's leadership, Univision-23 was consistently the highest rated station in Miami and Ft. Lauderdale (regardless of language). Before joining Univision, Rodriguez spent 10 years with NBC/Telemundo in numerous roles. In August 2002, Rodriguez joined Telemundo 51, WSCV as Vice President and General Manager. Rodriguez led the station to a historical victory. For the first time, it achieved the #1 rated 11pm news in South Florida, among all stations, English or Spanish. That #1 rating continued for three consecutive sweeps periods in 2005 and 2006. While heading up WSCV in Miami, Rodriguez simultaneously oversaw KVEA, Telemundo's flagship station in Los Angeles, as its interim General Manager from August to November, 2007. In December of 2007, he was named SVP of Network Sales and Marketing. In that role, Rodriguez oversaw all network sales for the Telemundo Network, Telemundo.com and Mun2. He was based in New York. Throughout his career, Rodriguez has remained committed to the belief that the success of any endeavor is linked to how well it informs, serves and reflects the community. Rodriguez resides in Miami, along with his wife and two children, and is active in the local community, serving on the Board of Directors of The National Multiple Sclerosis Society of South Florida.



Juan Manuel González

Enterprise Communications Industry Manager, Latin America, Frost & Sullivan

Juan Manuel González is responsible for the Enterprise Communications division within Frost & Sullivan's Information & Communication Technologies business unit. He focuses on Contact Centers, BPO, Unified Communications & Collaboration Solutions areas. González has over 10 years of experience in the industry, his know-how lies in conducting thorough market analysis and development of forecasts within the Latin American EC competitive landscape, as well as managing and executing market intelligence consulting projects. González has been ranked in the Top 50 official list of most influential Executives in Nearshoring Outsourcing in 2010 and 2011 according to Nearshore Americas.



Renato Pasquini

ICT Industry Director, Frost & Sullivan

Renato Pasquini is an industry expert with +11 years of experience at large, multi-national companies in the Information and Communication Technologies (ICT) sector. Pasquini currently serves as ICT Industry Director at Frost & Sullivan in Latin America, he is in charge of all the regional market intelligence studies as well as the strategic consulting projects, assisting global and regional ICT service providers and value chain participants. In addition to its client-facing role, Renato also participates in the most important events in the region as speaker, moderator and panelist, and contributes to Latin American and international media vehicles with articles and industry-related statements. His experience in the B2B and wholesale segments encompasses consulting projects related to market size in terms of Telecom and IT services, customer insights, solutions/services trends by vertical, enterprise mobility, M2M and VAS. In the B2C segment, Renato has been leading research on Telecom and Over-the-top services in Latin America, with more than 30 studies published. Prior to this role, Pasquini worked for Telefónica and América Móvil subsidiaries in Brazil, with strategic planning and regulation, and for Accenture, with management consulting for ICT companies. Mr. Renato Pasquini holds a BA and Master's Degree in Business Administration from EAESP-FGV, a Post-Graduation in Economic Law by GVLaw and in Telecommunications Business.

The GIL Community Newsletter (GCN)



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Visionaries, Innovators and Leaders



Ricardo Molano Nieto

*Consultant, Contextual Program Designs
Facilitator, Stanford Graduate School of Business*

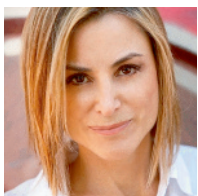
Ricardo Molano Nieto is a seasoned facilitator, Silicon Valley entrepreneur and global volunteer leader who has led courses in leadership, branding, inclusion, team-building and effectiveness for over 20 years. He has worked with leading companies including Procter & Gamble, Yahoo and Roche. Previously, through a series of start-up firms, he helped grow hi-tech companies as an executive recruiter in the telecom industry. Ricardo also contributed locally and globally as a National Board Member for the YMCA of the USA. Currently, he builds leadership, influence and emotional intelligence skills experientially with Stanford MBAs, John Deere and Genentech, among others. He is a certified Career and Integral Coach with a skill of bridging differences to build and sustain relationships. Ricardo was born in Colombia, immigrated to Missouri and now lives in San Francisco, CA with Meribeth, his partner of 27 years. Ricardo double majored in Psychology and Spanish at Washington University, St. Louis, MO.



Richard Sear

*Partner & Senior Vice President: Visionary Innovation,
Frost & Sullivan*

As a Partner & Senior Vice President for Innovation Leadership of Frost & Sullivan Richard Sear oversees multiple functions with a mission to drive growth for our clients. Richard's primary function is leading our Visionary Innovative Group, a team of global consultants that are focused on understanding how future transformative developments will impact the various markets we work in, tomorrow's consumers and clients we serve. His approach is grounded in research, taking key developing indicators to more credibly assess what the future will bring us. In his role Richard has worked with some of the world's leading companies such as GE, Intel, Henkel, Agilent, Schneider, Dover, Verizon and many more. Before taking his current role in 2009, Richard served as Vice President of Corporate & Executive Development for Frost & Sullivan. His work covered all aspects of learning and development which focused on corporate education. In this role Richard drove the alignment of strategic initiatives within our client's workforce. This led to significant experience consulting with Fortune 500 companies on successful implementations in marketing, sales, product management and research development, to name a few.



Silvina Moschini

*CEO,
Yandiki & Transparent Business*

Silvina Moschini is an international entrepreneur, an expert in digital innovation and a contributing expert to CNN en Español, where she co-hosts "Opinion2.0", the weekly segment which analyses the latest Internet trends. Her column has been published in more than 150 media outlets throughout the world. Silvina is a co-founder of Yandiki, a company that connects vetted creative professionals from around the globe with opportunities through an award-winning platform that facilitates management, monitoring and collaboration of remote workers. Yandiki technology received international acclaim including the PCWorld Award as the "Best Cloud Computing Solution for Enterprise". Previously, Silvina held positions of Vice President of Communications at Visa International and Compaq Computer Corporation and was part of the leadership team of Patagon, the Internet startup acquired by Banco Santander Central Hispano for over \$785 million.

Networking that never ends - the GIL
Global Online Community



GIL GLOBAL

THE GLOBAL COMMUNITY OF GROWTH, INNOVATION AND LEADERSHIP

- Access to best practice insights and key take-away's via downloadable presentations shared across all GIL Global events worldwide*.
- Your very own "Peer Connect" profile and ability to search and communicate directly with members of the global community.
- Participate and share your own ideas and fresh perspectives through various blogs and forums from the GIL Global Visionaries, Innovators and Leaders.

*Complimentary access for all GIL 2015: Miami participants

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BrightTALK provides online events for professionals and their communities. Every day, thousands of thought leaders are actively sharing their insights, ideas and most up-to-date knowledge with professionals all over the

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Dynamic Signal redefines how companies communicate with the world. Our proven Employee Advocacy platform lets employees receive and post company-approved content to their social networks, transforming them

into experts, advocates and contributors. Founded in 2010, Dynamic Signal helps hundreds of organizations of all sizes including IBM, Salesforce, GameStop, Domo, SurveyMonkey and Bloomberg.

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Lenos Software is revolutionizing Relationship Event Marketing. The Lenos Campaign Platform puts the power of Event Marketing in the hands of Marketers for rapid, custom site creation without coding to drive revenue generation and lead management. Lenos enables actionable business intelligence, critical

customer insight, campaign measurement, compliance and dramatically improves productivity. www.lenos.com



The Manufacturing Leadership Council

Frost & Sullivan, is the world's first member-driven, global business leadership network dedicated to senior executives in the manufacturing industry. The Manufacturing

Leadership Council's mission is to help senior executives define and shape a better future for themselves, their organizations, and the industry at large. The Council produces an extensive portfolio of leadership networking, information, and professional development products, programs, and services—including the Manufacturing Executive Website, an online global business network with over 5,000 members around the world; the Manufacturing Leadership Council, an invitation-only executive organization of over 100 members; the annual Manufacturing Leadership Summit; the Manufacturing Leadership 100 Awards, celebrating industry achievement; and the thought-leading Manufacturing Leadership Journal. www.manufacturingleadershipcouncil.com



Eloqua is the category-defining marketing automation leader and provider of best-practices expertise for marketers around the world. The company's mission is to make its

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Zula is a cross platform mobile app enabling teams of all sizes and types to bring their communication to the 21st century. Any and all functionality needed for streamlined team communication in one mobile offering. File sharing, polling, group messaging and much more! www.zulaapp.com

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AGILE's unique contribution to the world is leveraging executives who are experienced in and passionate about growth, innovation and leadership to address the globe's big 7 challenges by forming visionary perspectives on each challenge and exploring new and innovative

approaches for transforming challenges into opportunities. AGILE members leverage their entrepreneurial skills, capital and leadership abilities working toward creating "The Next Big Thing" and solving some of the planet's most complex and overwhelming challenges of our time. <http://agile.frost.com>



The Association of International Product Marketing and Management

(AIPMM) is the world's largest professional organisation of product managers, brand managers, product marketing managers and other individuals responsible for guiding

their organizations and clients through a constantly changing business landscape. It is the only organization that represents those who manage the entire product life-cycle throughout any industry. www.aipmm.com



The **Appropedia** Foundation is building a crowd-sourced multi-lingual sustainable knowledge base at Appropedia.org. Beyond providing infrastructure, Appropedia also fosters a community of volunteers, foundations, academic institutions, international development organizations and for-profit firms that support open sharing of practical wisdom to enable better living with a sustainable environmental footprint. www.appropedia.org



BMA is the business marketer's first line of defence in changing business marketing environments. Today, we're

even better at delivering membership benefits that make a difference to your business...today and tomorrow. From our information-packed website to our online skills-building and marketing certification programme, to papers and industry surveys, to interaction with peers, no other organization delivers the same level of commitment to the information and networking needs of business-to-business marketers. www.marketing.org

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Partners & Media



Frost & Sullivan Institute (FSI) is a non-profit organization dedicated to leveraging innovation to address global challenges. Our world is facing serious challenges, which in the coming years could have result in catastrophic impacts on our lives if nothing is done to shape the future. The institute leverages Frost & Sullivan research, its staff, clients and partners to work in collaboration to leverage technology innovation and

ideas to address these challenges. The institute also provides research support and marketing services to other non-profits around the globe whose missions are aligned with ours. The mission of Frost & Sullivan Institute is to support the leveraging of emerging innovation to address global challenges. Together with the support of Frost & Sullivan — the Growth Partnership Company — and members of its Global Partnership Alliance, FSI works in collaboration with its partners to inspire and evolve technology innovations and ideas to address global challenges.

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BoogarLists

With a qualified directory of more than 2,000 Venture Capital and Mid-Market/LBO private equity firms, **BoogarLists** is an excellent

place for entrepreneurs to begin their search for investment capital. Whether starting a new company or striving to take an early stage company to the next level, CEOs and CFOs will invariably want to seek out new sources of capital or other financial services. BoogarLists provides an extensive directory of financial, operations and marketing services, as well as a comprehensive directory of conferences and associations, across the technology, media and communications industries. www.boogar.com



CEOWORLD Magazine is the only magazine written strictly for chief executive officers (C-level or C-suite) and business leaders — the senior executives, corporate manager, entrepreneurs, venture

capitalists, researchers and their peers. As an authority on the future of Business, Finance & Technology, it is a leading source for reliable news, review and updated analysis for people who create and fund the innovations that drive the global economy. With more than 12 million monthly page views, it is now one of the most widely read and respected magazines in the world. An invaluable source of intelligence for and about CEOs, it provides ideas, strategies and tactics for top executive leaders seeking to build more effective organizations. www.ceoworld.biz



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Register online! www.frost.com/GILMiami

Registration for GIL 2015: Miami is **'By Invitation Only'**. Delegate Fee indicated herewith would be applicable for interested delegates. The same will be subject to confirmation on the basis of seat availability, which would be allocated on first-come, first-served basis. For information on how to partner with Frost & Sullivan event, please contact Francesca Valente at Francesca.Valente@frost.com



VENUE INFORMATION

The Alexander Ocean Front Resort, Miami, Florida, USA



ONLINE

www.frost.com/GILMiami



EMAIL

Francesca.Valente@frost.com

Payment Procedures

Payment in full is required immediately upon registration and is non-refundable. Every effort is made to ensure that the speakers noted in this brochure are present, but changes beyond Frost & Sullivan's control may occur. The program agenda will be updated bi-weekly and can be downloaded from www.frost.com/GILMiami

Frost & Sullivan makes every effort to hold the planned event. In the unlikely occurrence that the event is cancelled or postponed, Frost & Sullivan is not responsible for any hotel or travel arrangements that you have made.

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Registration Fees: A full invoice will be forwarded on receipt of registration. Fees must be paid in full prior to the event.*The fee includes refreshments, lunch and full documentation. Cheques/Demand Drafts should be made payable to **Frost & Sullivan International** *Please note: If full payment is not received prior to the event start date then admission to the event may be refused.

Change of Terms: It may be necessary for reasons beyond our control to alter the venue, timetable or content of the event. Fees will be refunded should the event be cancelled by Frost & Sullivan. We accept no liability for any other cost.

About Frost & Sullivan

Frost & Sullivan, the Growth Partnership Company, works in collaboration with clients to leverage visionary innovation that addresses the global challenges and related growth opportunities that will make or break today's market participants.

Our "Growth Partnership" supports clients by addressing these opportunities and incorporating two key elements driving visionary innovation: The Integrated Value Proposition and The Partnership Infrastructure.

- **The Integrated Value Proposition** provides support to our clients throughout all phases of their journey to visionary innovation including: research, analysis, strategy, vision, innovation and implementation.
- **The Partnership Infrastructure** is entirely unique as it constructs the foundation upon which visionary innovation becomes possible. This includes our 360 degree research, comprehensive industry coverage, career best practices as well as our global footprint of more than 40 offices.

For more than 50 years, we have been developing growth strategies for the global 1000, emerging businesses, the public sector and the investment community.

Is your organization prepared for the next profound wave of industry convergence, disruptive technologies, increasing competitive intensity, Mega Trends, breakthrough best practices, changing customer dynamics and emerging economies?

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Registration/pricing schedule

'By Invitation Only'

For Interested Delegates:

GIL 2015: Miami - US\$ 399

**Per delegate (Inclusive of taxes)*

**Confirmation subject to seat availability; does not include Travel and Stay*

For Partnership Opportunities

Francesca Valente

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Attire: Business Casual

Welcome to the
**Association of
Growth, Innovation and Leadership
Executives (AGILE)**

We look forward to welcoming you and your active participation as a member of the Association of Growth, Innovation and Leadership (AGILE). Please visit <http://agile.frost.com> to select and finalize your membership choice.

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